

Middle East's leading cargo monthly Pages 48 | AED 20

CARGO

talk

A Durga Das Publication

Let's Keep Moving

BREAKING DOWN BARRIERS!

Women make up 20% of air cargo workforce in UAE





AEROVISTA

A321P2F CARGO

The A321P2F will prove to be the most efficient single-aisle freighter aircraft available. The A321P2F delivers additional containerized volume for maximum revenue loads, greater fuel efficiency and compelling economics to cargo operators.

AVAILABLE FROM 2024

AEROVISTA • DUBAI, UAE • WWW.AEROVISTA.AERO • alim@aerovista.aero



CARGO

No 1 in GCC

**Delivering Happiness
Worldwide**



www.abccargo.ae | Tollfree 800 916

CONTENTS

JULY 2022

08



BREAKING DOWN BARRIERS!

As per estimates, women make up 20% of the workforce in the air cargo sector and 12% are educating themselves to join the field shortly. Diversification of roles in logistics space have been prioritised.

18



INDIA, UAE FIRMS MEET TO STRENGTHEN TRADE TIES

Third edition of Logix India 2022 was recently held in Dubai, UAE. It provided a platform to leading Indian and UAE firms to endeavour to make international trade of both countries as well as the region more competitive.

PUBLISHER
Sanjeet - sanjeet@sanjeet.ae

EDITORIAL TEAM
Devika Jeet - devika@ddppl.com
Abigail Mathias - abigail@ddppl.com
Shehara Rizly - shehara@ddppl.com

DESK EDITOR
Vvn Murthi - vvn.murthi@ddppl.com

ADVERTISING TEAM
Crisna De Guzman - crisna@ddppl.com
John Marco Ibuyan - john@ddppl.com

Angelito Villeza
angelito@ddppl.com

MARKETING SERVICES
Jaspreet Kaur - jaspreet.kaur@ddppl.com

DESIGN
Nityanand Misra

PRODUCTION MANAGER
Anil Kharbanda

ADVERTISEMENT DESIGNER
Nitin Kumar

GLOBAL GREEN AIRPORTS BACK SUSTAINABILITY

For achieving sustainable transformation goals, global airports need to adopt concrete green transport, architecture plans, implement hybrid model, utilise green and non-green resources.



22

MINIMIZING DWELL TIME KEY TO HANDLE PERISHABLES

Cent per cent digitalisation formed core of Hong Kong International Airport's business, which enabled the operator to move cargo worldwide. Wilson Kwong, Chief Executive says automated ops helped airport survive and create value for clients.



26

NEW TARMAC LIGHTING SYSTEM AT ABU DHABI AIRPORT

Abu Dhabi airport recently introduced airfield guidance and control systems are used to illuminate runways to take off or land at night or in low visibility conditions such as dense fog.



34

COURIER FIRMS CHART NEW COURSE DURING COVID-19

With eight million global express shipments per year to over 224 destinations worldwide, Skynet Worldwide Express (SWE) is a force to reckon with, says Ahmed Nabih, Regional Director.



41



UAE
UAE : Z1-02, P.O. Box 9348, Saif Zone, Sharjah, UAE
Ph.: +971 6 5528954, Fax: +971 6 5528956
E-mail: uae@ddppl.com

CARGOTALK Middle East is printed on behalf of Durga Das Publications (Middle East) FZE at Modest Print Pack Pvt. Ltd., C-52, DDA Sheds Okhla Industrial Area, Phase-I, New Delhi-110020

CARGOTALK MIDDLE EAST is a publication of Durga Das Publications (Middle East) FZE. All information in CARGOTALK MIDDLE EAST is derived from sources, which we consider reliable and a sincere effort is made to report accurate information. It is passed on to our readers without any responsibility on our part. The publisher regret that he cannot accept liability for errors and omissions contained in this publication, however caused. Similarly, opinions/views expressed by third parties in abstract and/or in interviews are not necessarily shared by CARGOTALK MIDDLE EAST. We wish to advise our readers that one or more recognised authorities may hold different views than those reported.

Material used in this publication is intended for information purpose only. Readers are advised to seek specific advice before acting on information contained in this publication which is provided for general use, and may not be appropriate for the readers' particular circumstances.

Contents of this publication are copyright. No part of or any part of the contents thereof may be reproduced, stored in retrieval system or transmitted in any form without the permission of the publication in writing. The same rule applies when there is a copyright or the article is taken from another publication. An exemption is hereby granted for the extracts used for the purpose of fair review, provided two copies of the same publication are sent to us for our records. Publications reproducing material either in

part or in whole, without permission could face legal action.

The publisher assumes no responsibility for returning any material solicited or unsolicited nor is he responsible for material lost or damaged.

This publication is not meant to be an endorsement of any specific product or services offered. The publisher reserves the right to refuse, withdraw, amend or otherwise deal with all advertisements without explanation.

All advertisements must comply with the UAE and International Advertisements Code. The publisher will not be liable for any damage or loss caused by delayed publication, error or failure of an advertisement to appear.



International cargo traffic fell 5.6 per cent in May 2022 compared to May 2021, as per AAPA. It blamed supply chain disruptions for a y-o-y decline in freight tonne kilometres in May.

Qatar Airways Cargo to help achieve sustainability



Headquartered in Doha, Qatar Airways Cargo announced that it would launch the latest Boeing 777-8 freighters, equipped with superior and innovative features, to achieve sustainability and profitability. “It will help us increase our capacity and add new destinations, while also giving us an edge on the charter business front,” said Guillaume Halleux, Chief Officer, Cargo. The carrier is investing in a brand new Cargo Terminal 2 with an additional capacity of 3.4 MT.

Cathay Pacific Cargo resumes full freighter schedule

Cathay Pacific Cargo has resumed its full freighter schedule and will be operating between 90 to 100 freighters each week. Tom Owen, Director, Cargo said, “For the Americas that means about 35 transpacific freighters a week, and there will be a daily freighter service to Europe. We are also planning to operate 500 cargo-only-passenger flights a month around the region, which will also provide strong lift over the next few months to feed our reactivated long-haul freighter services.”



Construction work begins at Jafza Logistics Park

To cater to the increasing demand of warehousing units due to the e-commerce boom fuelled by COVID-19, Dubai’s Jebel Ali Free Zone (Jafza), one of the biggest trading hubs, has started construction of its Jafza Logistics Park—scheduled for completion next year, said Abdulla Bin Damithan, Chief Executive and MD, DP World UAE and Jafza in a release.



Capgemini to drive innovation, sustainability

Airbus has selected Capgemini to deliver a cloud-first transformation program for its commercial aircraft and chopper businesses worldwide. It will help Airbus with core cloud infra for its business. “Capgemini will drive the transformation of its existing services through modernization along with infra management to achieve the flexibility needed to meet any future needs of Airbus aircraft and helicopters,” as per a statement.



IAG Cargo records 23% Y-0-Y growth in revenue



International Airlines Group (IAG) Cargo has recorded growth in the revenue for first quarter of 2022 of £32 million, an increase of 23.4 per cent. This positive first quarter cargo growth is for the period 1 January-31 March 2022. Overall yield for the FQ of 2022 reflected an increase of 2.3 per cent.

Air Canada buys 2 Boeing 767-300F freighters



Air Canada has purchased two new Boeing 767-300F freighters. They are due to be delivered this year. The two factory-built freighters will be in addition to the eight Boeing 767-300s, which have been converted for Air Canada Cargo operations. Jason Berry, VP, Cargo, Air Canada, said.

ECS Group announces opening of GAC branch in Seoul



Following the recent announcement of Global Air Cargo (GAC) branch opening in Seoul, Korea, ECS Group continuing with its expansion in Asia. "The newest branch of ECS Group GSSA subsidiary GAC is a milestone in the Group's network expansion plans, which see the Far East, particularly China, Korea, and Japan, as having the dynamic potential," said Adrien Thominet, Executive Chairman, ECS Group.

SmartKargo joins CargoIQ to enhance air cargo efficiency

SmartKargo, a cloud-based air cargo solutions provider, has joined Cargo iQ, cross-stakeholder organization. It offers many applications, including Enterprise Resource Planning (ERP), a booking portal, and its end-to-end e-commerce shipping solution for global airlines. SmartKargo has joined Cargo iQ to bring quality enhancements to the air cargo industry. Milind

Tavshikar, CEO, SmartKargo said, "Establishing quality management standards requires



transparency and collaboration among supply chain partners who bring a variety of perspectives to the conversation. We joined Cargo iQ to bring our experience to this interest group and look forward to contribution by our industry colleagues. Together, we can ensure standards of quality management evolve steadily.

Menzies Aviation strengthens presence in Latin America



Menzies Aviation announces new ground services contracts in Mexico where it operates 31 airports. The contracts are with American Airlines, Aeroflot, Air Canada, Delta Air Lines, Flair Airlines, Frontier Airlines and TAG Airlines, and represent the Latin American market. "Menzies has won two new contracts with American Airlines, for the delivery of passenger, ramp, and cabin cleaning services at Chetumal, and for ramp and cabin cleaning services at Manzanillo.

LATAM Cargo creates record in ferrying flowers

During Mother's Day season, LATAM Cargo carried 16,400 tonnes of flowers to North America and Europe. According to an statement released by the airline, the company doubled its regular capacity and created an all-time record thus far. "We appreciate the trust our customers have placed on us by choosing us as partners at times that are crucial for their businesses," said Claudio Torres, LATAM Cargo's International Commercial VP, South America. "We have consolidated, our robust network and increased capacity in order to satisfy our customers' needs," Torres said.



BREAKING DOWN BARRIERS!

According to estimates, women make up 20 per cent of the air cargo workforce and 12 per cent are educating themselves to join the field shortly. Diversification of roles in logistics space has been accorded top priority in digitalised and tech-savvy air cargo industry.

T Abigail Mathias

The Women in Aviation General Assembly held on 19 May 2022 at Dubai World Trade Centre was a significant aspect of the international airport show. Attendees from various sectors such as engineers, aviators, managers, faculty members and CEOs were present to offer their support.

CARGO talk caught up with the UAE's youngest woman Air Traffic Controller Jouhayna AlMheiri at the event. She said, "My role in Air Traffic Control (ATC) is very technical. The field is still a male dominated field worldwide. It is a job wherein women must have the capability to manage." AlMheiri is only the second Emirati woman to have successfully completed

ATC Training in an Area Control Center in the UAE. She trained at the Sheikh Zayed Air Navigation Center in Abu Dhabi. "Through this summit in Dubai, we want to encourage women of all nationalities to join this field. The support extended by the government has made us all to thrive." Later, awards were presented to those women in the GCC, leading this change.

Sarah Bowen, Vice President, Global Equity, Diversity and Inclusion, Boeing offered insights about her own journey in the industry and why it is important to build a workplace where everyone prospers.

It is estimated women make up 20 per cent of the workforce in the air cargo sector and 12 per cent are made up of those,





who are educating themselves to join the field shortly. “This summit has showcased women’s contribution to the industry and encouraged more to join the field by sharing a vast array of jobs that women are conquering in the field of air cargo sector,” she said. There was also a ‘CV drop off’ available to help those looking for jobs in the industry.”

Kuljit Ghata-Aura, President, Boeing Middle East, Turkey and Africa (META) shared case studies of colleagues in the field. Etihad Cargo, the cargo and logistics arm of Etihad Aviation Group, recently appointed Caroline Pappas as General Manager, Americas. Pappas has more than 30 years of sales and commercial experience within the air cargo sector. In her previous roles, she has been instrumental in negotiating and securing long-term contracts with global freight forwarding customers and shippers, identifying and implementing marketing and sales strategies, and identifying opportunities to increase market share and revenue.

“As Etihad Cargo continues its growth plans, I am looking forward to working closely with Mark Faulkner Director, Cargo Commercial West, Etihad Cargo and the rest of its commercial team to achieve future objectives of the carrier.”

Etihad Cargo operates daily cargo passenger flights in and out of New York, Washington and Chicago, and six flights per week in and out of Toronto. The carrier also operates two freighter cargo flights per week via Europe to Chicago, supported by an offline network.



Jouhayna AlMheiri
*Sr. Air Traffic Control Officer,
UAE General Civil Aviation Authority*



Dr. Eng. Suaad Al Shamsi
*Senior program manager ORAT and
sustainability, Etihad Airways*

AlMheiri said the summit showcased women’s contribution to the industry and encouraged them

Shamsi’s strategy is to hold successful summits that can support women, create positive outcome

“Another leading personality from the GCC nations, who is making rapid strides in the air cargo sector’s history in UAE is Dr. Eng. Suaad Al Shamsi,” said AlMheiri. Dr. Shamsi is one of the pioneers in the field. She explained, “The summit discussed many important





LOGISTICS FACTS

■ Apart from passenger flights, Etihad Cargo operates two freighter cargo flights per week via Europe to Chicago, supported by an offline network.

aspects of gender inclusion. Every year, we organize this summit. Before organizing it, it takes us eight to 10 months of rigorous planning, right from selection of the topic, choosing the speakers and what should be the outcome of the event.”

“As one of the founding members of the Women in Avia-

tion in the Middle East, my strategy is to make sure that we plan successful summits, which can support other women and create a positive outcome that can help the industry as well,” affirmed Dr. Eng. Shamsi.

Discussing the trajectory of diverse roles in the air cargo sector,

she said, “There are many uncommon roles in this industry. My role keeps changing from a consultant to advisor, I was previously an aircraft engineer. There are a lot of women in leading roles who are decision-makers. Few people think that a women are not suitable for this industry, but as I said in my address, if a woman can run a house, she can run a department or a company or a industry.”

Among the supporters include Prince Fahad bin Mishal bin Saud, President, Saudi Aviation Association and Chairman, Gulf Cooperation Council (GCC) Aviation Association. She said, “He is a big supporter of our events.”


AlMheiri’s TEDx talk in Dubai titled, ‘Being a part of the 0.2 per cent,’ received a lot of encouragement from youth aspiring to make up a diverse workforce. 🇦🇪



Women in logistics strive for gender balance

Smart and passionate women are well prepared to take the industries to new heights, with their core strategies and growth plans in place. The logistics industry today offers a plethora of opportunities for women in varied domains such as technology, warehousing, shipping, multimodal ops et al



 Ritika Arora Bhola

Traditionally, logistics industry was a male-dominated sector, and for a long time, women were not allowed to enter the 'blue-collared' profession. But not anymore.

The international logistics and air cargo industries are now completely in 'awe' of the outstanding contribution made by the women leaders

in the so-called male-dominated sectors. The industries have witnessed an increase in the number of women appointed at senior positions.

With constant innovation across the international supply and demand chain, the logistics sector is no longer about lifting and shifting consignments. The logistics industry today offers a plethora of opportunities for women in varied domains such as

technology, e-commerce, warehousing, shipping, and multimodal operations, and research.

CARGO talk talked to smart, erudite, and passionate women business leaders, who are determined to take the international logistics with their strategies and growth plans in place and the air cargo industries to the next level and also bring gender balance at their places of work.

'AWE' MOMENT

■ Global logistics and air cargo firms are now in 'awe' of the contributions made by the women leaders in the so-called male-dominated sectors.

'I feel proud to have proved myself in logistics industry'



Vivien Lau
Chief Executive, Jardine Aviation Services Group
Hong Kong International Airport

Proving my worth

Having spent around 15 years in the aviation industry, with as many as 10 years of specialization in the logistics sector, I do not think gender bias will put me to any disadvantage. I was appointed as the HACTL ED and was appointed as the HACIS MD between 2012 and 2021, focusing on the air cargo, cross-border

a full range of ground handling services, including passenger, baggage, ramp, cargo, and GSE) services.

Determined to bring in change

Empowering the women is to let them speak out their mind and share their views openly, which many may see it as unconventional. I believe that there should be a

Empowering the women is to let them speak out their mind and share their views openly

road feeder services and e-commerce logistics. In November 2021, I joined as the Chief Executive, JASG. Now, I am responsible for

balanced representation of views and sustainable development of the aviation and logistics industries in the near future.

'I tried to make air cargo sector modern, faster and attractive'



Celine Hourcade
Managing Director
Change Horizon

Passionate about aviation, air cargo

I have always been fascinated by the aviation industry. I always wanted to get

ers are diverse. The air cargo leadership should reflect on that. Diversity and inclusion matter to every company. To capture the growth opportu-

Air cargo workforce and customers are diverse. The air cargo leadership must reflect on that

a job that would take me around the world. So I joined IATA in 2006. After working for 13 years there, I started my own management consulting company—Change Horizon.

nities, it is important to have different perspectives, a set of diverse leadership styles, and a combination of skills. This is what diversity brings on to the table, and how it brings success. To encourage the women, gender bias should be done away with. I am excited with the opportunities to make my clients and the air cargo industry sustainable. resilient.

Diversity, Skills

The air cargo business is by nature international and serves the world. It means the air cargo workforce and custom-

‘I have never faced gender discrimination at my workplace’



Audrone Keinyte
CEOA
Bluebird Nordic Group

Supportive colleagues

I joined the Bluebird Nordic when I entered the aviation industry not so very long ago. For a moment I was afraid of the gender discrimination. But from the moment I entered the aviation industry, I was amazed at the support I received from my new colleagues, especially from men. I have not faced any

I will be able to lead a successful team of professionals without fear of any gender discrimination.

Gender diversity need of the hour

Gender discrimination is unheard of at my workplace. The customers are a strong proportion of our goals. I consider diversity, equality, and representation as the focus

I did not face gender bias at my workplace. It was a smooth ride all the way for me

gender-based difficulties, while working at the Bluebird Nordic. It was a smooth ride all the way for me. Now I am extremely confident that

areas that bring together different perspectives to help the businesses become successful. To cite an instance, the aviation industry.

‘I was listened to and respected by my peers in the industry’



Vanessa Hubert
Director, Revenue Optimization
DHL Aviation

Blessed individual

I have lived and worked in different parts of the world. I always adopted the cultures of each country I worked and

Growth can only be possible if the wellbeing of the team members is taken care of properly. This could be possible only if we make the

When I started work, I expected to face gender discrimination, but fortunately, I did not

lived in. I have never felt that being a woman was either an opportunity or a burden. I was blessed as I have been listened to and respected by my male peers. I expected to face gender bias at my workplace, but, luckily, did not.

necessary efforts to preserve and support the communities around us.

Gender balance is essential

Only 13 per cent of women are leaders in the air cargo industry. It is vital to promote gender equality in this sector. Several firms are running a program to promote women leadership.

Sustainable growth

As responsible leaders, we need to always ensure that we focus on sustainable growth.

‘Women are steadily climbing up the ladder in the sector’



Sabrina Menahem
Commercial Manager Europe,
Challenge Group

Women need to go extra mile

It is a well-known fact that being a woman in a male-dominated world is not an easy task. Women always need to go the extra mile to show that they are strong, capable, and have the required skillsets. We must promote our ability to occupy senior

positions. Especially in my position, leading a multiple offices in Europe with different cultures (all of which need to be approached differently) is a daily challenge. But we work in

We choose leaders not by their gender

harmony, respect, sharing ideas and open discussion. The key to succeed is to be surrounded by the right people. We must be an example to the team and lead them, no matter if they are women or men. I am proud to be a

I am proud to be a woman, who has contributed to support the global supply during COVID-19

woman and contributed to support the global supply during the ongoing COVID. We see more women in leading positions. Women are no longer afraid to think aloud in aviation sector.

ed in 1982. I grew up watching the elders in my family do this work, day in and out. So being part of the industry was also about taking the Navata family legacy forward. The transition was not difficult, and I have not faced any gender bias myself, but I have seen many of the women going through it. We should cultivate a culture of publicly addressing workplace

‘Gender discrimination is a stranger in the supply chain business’



Hima Parvataneni
CEO
Navata SCS

Taking forward family’s legacy

prejudice and have a conversation about it. I find supply chain business exciting, whether it is in terms of analysing confusing data, solving

ed in 1982. I grew up watching the elders in my family do this work, day in and out. So being part of the industry was also about taking the Navata family legacy forward. The transition was not difficult, and I have not faced any gender bias myself, but I have seen many of the women going through it. We should cultivate a culture of publicly addressing workplace

I have not faced any gender bias myself, but I have seen many of the women going through it

new and interesting problems, taking quick decisions, or collaborating with multiple stakeholders.

Promoting women

When you mention logistics, the image that comes to mind is of truck drivers eating away at line *dhabas*. Also, there is a preconceived impression that the sector is unsafe for women.

'Accepting a woman entrepreneur is a challenge for many'



Reema Jogani
Director
Reema Transport

I had to prove my worth by working in the trenches and executing the daily operations of the company

Equal share of struggles

The journey so far has been challenging and interesting. There is something new to learn. Success and growth require managing daily operations efficiently and constant adjustment to ensure we remain at the forefront of the industry that is competitive and rapidly evolving.

Accepting a woman entrepreneur is a challenge, both externally and internally. I had to prove my worth by working in the trenches and executing daily operations.

Ever since I have become the director of the company, the areas of responsibility are much wider and require more effort.

Creating gender balance

When I joined RTPL it was almost an all-male company. I made a conscious effort to recruit women. This small change changed the work environment: it is now sober, and less loud. We have also tried to bring about a change in the mind-set of employees by making people aware of 'we' instead of 'I'.

'Our responsibility is to ensure a proper work environment'



Jessica Tyler
President, Cargo, and
VP, Operations Innovation & Delivery, American Airlines

Be empowered to give your best

I am focusing on cultivating an environment wherein my team represents a range of diverse characteristics. In addition to gender and ethnicity, there are many ways to have a broadly represent-

environment where all can thrive is the responsibility we all must own.

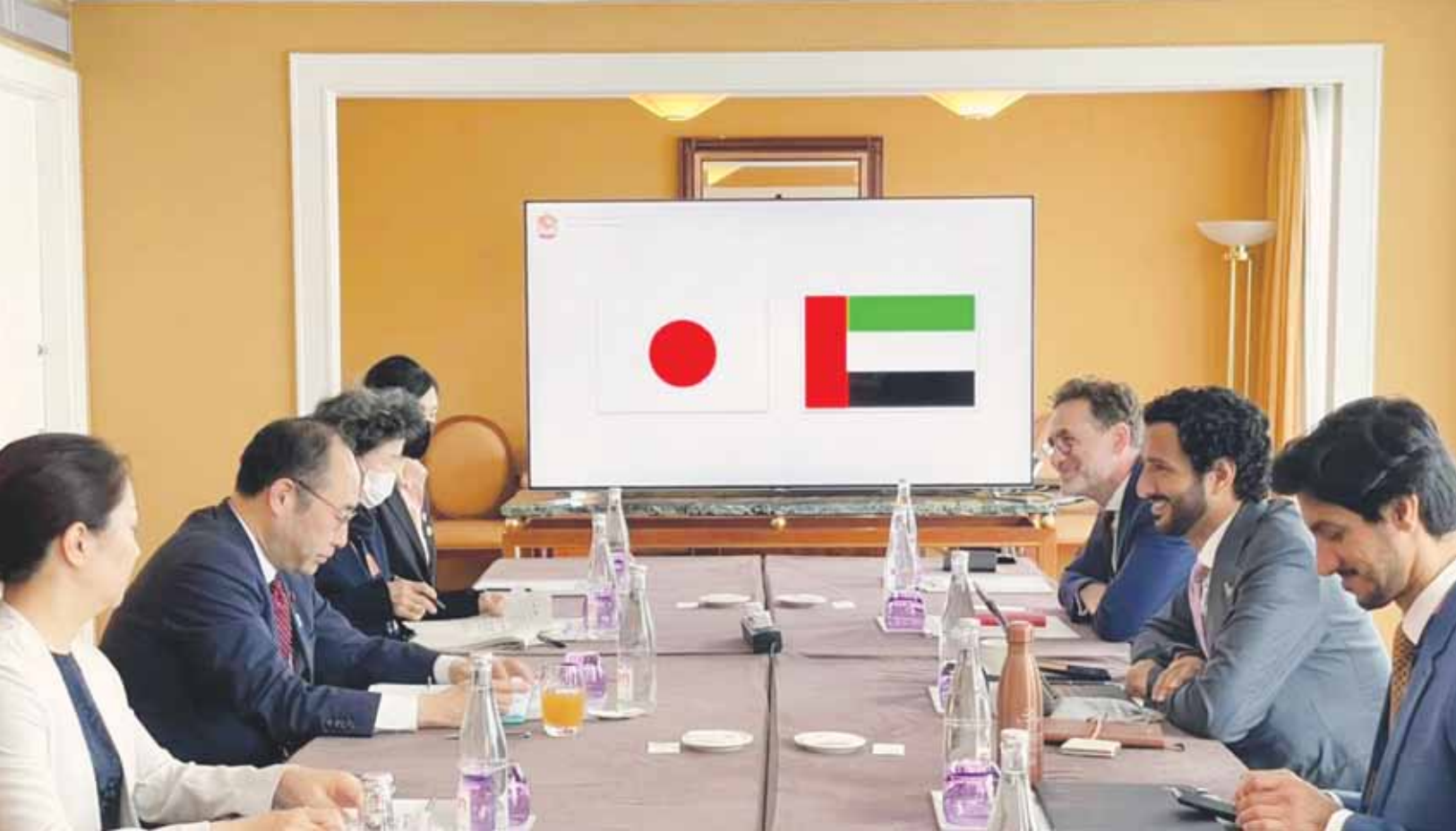
Equality of work

We all have strengths and weaknesses, no matter our make-up or background. Building one's strength is

My goal is my team represents an environment wherein everyone feels a part of the family

ed team. My goal is that my team represents an environment wherein everyone feels a part of the team, and is empowered to bring their best. When you keep getting better at both elements, you achieve results in an organised manner. Ensuring proper work

the path to growth, and our teams have been designed that way at American Airlines Cargo. I believe when we capitalize on what we are good at, as individuals, teams, industries, we set the foundation for great things to take place. 🍕



H.E. Bin Touq and senior officials in a bilateral meeting with a delegation led by Koichi Hagiuda, Japanese Minister of Economy, Trade, and Industry

UAE to strengthen ties with global partners

In backdrop of 12th WTO Ministerial Conference in Geneva, His Excellency Abdulla Bin Touq Al Marri holds bilateral meetings with various trade ministers to review opportunities so as to develop the economy of United Arab Emirates.



IN SHORT

■ H.E. Bin Touq held meetings with ministers of Japan, Singapore and Botswana in backdrop of WTO's 12th Ministerial Conference



His Excellency Abdulla Bin Touq Al Marri, Minister of Economy, held bilateral meetings with the ministers of trade from Arab, Asian, and African nations on the sidelines of the World Trade Organization's 12th Ministerial Conference (MC12). The Minister led the UAE delegation

to the 12th WTO Ministerial Conference, which took place recently in Geneva, Switzerland.

During the bilateral meetings, H.E. Bin Touq reaffirmed the UAE's desire to strengthen its relations with global partners and develop and diversify the economic and trade relations with various promising regional and international markets.

The Minister held meetings with H.E. Dr Majid bin Abdullah Al Qasabi, Minister of Commerce in the Kingdom of Saudi Arabia, Hosoda Kenichi, Japanese Minister of Economy, Trade and Industry, Gan Kim Yong, Singaporean Minister of Trade and Industry, and Musi Kgafela, Minister of Investment, Trade and Industry of Botswana.

Furthermore, H.E. Bin Touq reviewed emerging partnership opportunities in the sectors that the UAE is focusing on. These include digital economy, green development, food security, agricultural technology, food industry, transportation, logistics, and supply chains. He elaborated on the sectors such as Fintech, renewable energy, application of the fourth industrial revolution, and others that drive the development of the UAE economy of the future and form the basis of its partnerships with various countries from around the world.

Kingdom of Saudi Arabia

During H.E. Bin Touq's meeting with H.E. Dr. Majid bin Abdullah Al Qasabi, both sides emphasized the UAE-Saudi relations that are reflected in shared visions, goals and the harmony between their people. In addition, both countries boast fundamental economic, commercial, and investment capabilities, along with a geographical location that is strategically situated near various promising markets.

The meeting highlighted the efforts in promoting trade cooperation and diversification between the two countries in line with mutual vision and interests as well as coordination with regards to the issues addressed by the WTO meeting. Dr Al Qasabi guaranteed KSA's support to the UAE, which is hosting the 13th WTO Ministerial Conference. The non-oil trade between the two countries was US\$ 33 billion in 2021, reflecting 19 per cent growth compared to 2020.



H.E. Bin Touq at the WTO's 12th Ministerial Conference

Japan

During the interaction between H.E. Bin Touq and Koichi Hagiuda, Japanese Minister of Economy, Trade, and Industry, both sides explored bilateral collaboration and development opportunities to advance the existing partnership.

H.E. Bin Touq stressed the Comprehensive Economic Partnership Agreements that the country has signed, as well as economic and investment opportunities offered to investors by the UAE market. The Japanese side emphasized that the UAE is a favoured destination to Japanese companies operating in the Middle East. The trade between the two countries witnessed growth and totalled US\$ 13 billion in 2021, with a 22 per cent year-on-year growth.

Singapore

H.E. Bin Touq's meeting with Gan Kim Yong, Singapore Minister for Trade and Industry, saw them explore development opportunities for promoting economic and trade relations. The meeting addressed the means of promoting partnerships in priority sectors such as digital economy, sustainability, and green economy

through which the two countries have made great strides, holding the necessary requirements to promote their development.

Both the ministers wished to strengthen the relations between the two nations. They agreed to continue holding the joint economic committee meetings and those of UAE-Japan business council. The UAE-Japan bilateral non-oil trade exceeded US\$ 4 billion in 2021, with a 23 per cent growth compared to the previous year.

Botswana

The UAE Minister of Economy and Mmusi Kgafela, Minister of Investment, Trade, and Industry of Botswana, discussed new opportunities for advancing existing trade and economic partnerships between the two countries. The UAE Minister of Economy has confirmed the UAE's commitment to promoting its partnership with the African markets. He highlighted the developmental initiatives adopted by the country for the next 50 years as well as the economic partnership pacts, and trade and economic policies that are set to enhance the openness of the UAE market and attract investments. 🇸🇦

H.E. Bin Touq reviewed emerging partnership opportunities in the sectors that the UAE is focusing on

AT A GLANCE

■ The meetings highlighted the efforts in promoting trade mutual cooperation and diversification between the UAE and other countries.



Omar Alkhan Abdulla, Director, International Offices, Dubai Chamber addressing the edition of Logix India 2022

India, UAE firms meet to strengthen trade ties

Third edition of Logix India 2022 was recently held in Dubai, UAE. It provided a platform to leading Indian and UAE logistics companies to congregate and endeavour to make international trade of both countries as well as the region more competitive.

Logistic players in India and UAE utilized the event to devise ways to improve the prospects of the freight and logistics market

T Abigail Mathias

he third edition of Logix India 2022 took place a month after both countries signed the Comprehensive Economic Partnership Agreement (CEPA) to boost their merchandise trade to US\$100 billion over the coming five years. CEPA becomes effective by the first week of May.

The event was attended by His Excellency Dr. Thani bin Ahmed Al Zeyoudi, Minister of State for Foreign Trade;

His Excellency Ahmad Mahboob, Director-General, Dubai Customs; Dr. Aman Puri, Indian Consul General to Dubai and several senior officials.

Sunja Sudhir, Indian Ambassador to the UAE, said, "The agreement will strengthen the trade and economic ties between India and the UAE and thereby enhance the logistics sector to act as a trade facilitator for the Indian exports. Federation of Indian Export Organisations' (FIEO) played a transform-

ing role in inculcating an export culture and promoting exports of Indian goods and services to international markets. The objective of CEPA is to promote trade, investments and offer robust dispute resolution between India and the UAE. Significant logistics players in both India as well as the UAE utilized the event to devise ways and means to improve the prospects of the freight and logistics market after the pandemic, which gave a setback to tourism, aviation and logistics."



(Left) Trade partners from the UAE and India being felicitated



Dr. Aman Puri gives a memento to H.E. Dr. Thani bin Ahmed Al Zeyoudi

Nadia Abdul Aziz, President, National Association of Freight and Logistics (NAFL), the oldest association of freight logistics service providers in the Middle East, said, “We welcome representatives of the Indian firms. The event will open new growth avenues for India and UAE as they work towards achieving better results. The event has added an impetus to the trade ties between the two nations.” Aziz will be working with the Indian freight officials about the areas of collaboration, capacity building and increasing and facilitating trade by the supply chain. The summit also highlighted the benefits of using the UAE as a hub to re-export Indian goods to the world.

Investment by the Indian companies in the UAE stands at more than US\$ 85 billion. The Indian logistics market may grow up to US\$ 380 billion by 2025 and the freight and logistics market in the UAE will generate US\$ 31.41 billion by 2026. As per 2019-20 figures, the UAE is India’s third-largest trading partner after the USA and China in bilateral trade.



H.E. Dr. Thani bin Ahmed Al Zeyoudi, Minister of State for Foreign Trade

On the second day, Omar Khan Abdulla, Director, International Offices at Dubai Chamber, spoke about India and the trade potential of the UAE. Later, the participants vis-

ited JAFZA, the UAE’s first free zone in Jebel Ali, spread over 1.58 million sq. mts. and housing 8,700 global firms, including 100 of the Fortune Global 500 companies. 🇦🇪

HIGHLIGHTS

- The event will open new growth avenues for India and UAE and improve trade relations.
- The CEPA aims to promote trade, investments between India and the UAE.
- Investment by the Indian firms in the UAE stands at more than US\$ 85 billion.
- As per 2019-20, the UAE is India’s third-largest trading partner, after the USA.

‘Russia-Ukraine war led to drop in cargo capacity’

Releasing April 2022 data for global air cargo markets, IATA showed a drop in demand and contraction in capacity. The effects of Omicron in Asia and ongoing Russia-Ukraine crisis drove the decline. It has returned y-o-y traffic comparisons as compared to the 2019 period.

 CTME Bureau

Global demand, measured in cargo tonne-kilometres (CTKs), decreased by 11.2 per cent compared to April 2021 (−10.6 per cent for global operations).

Global demand dropped by one per cent as compared

Asia experienced the largest fall in capacity.

Operating environment

The Russia-Ukraine war has led to a fall in cargo capacity; several airlines based in Russia and Ukraine were key cargo players. The zero-COVID-19 policy in China led to capacity challenges due to flight

The Russia-Ukraine war and lockdowns in China have pushed up energy costs, intensifying supply chain disruptions, and fed inflation. The environment is challenging for all businesses

to April 2019. Capacity was 2 per cent below 2021 (+1.2 per cent for international operations). Global capacity decreased slightly in April compared to March.

cancellations because of labour shortages. New export orders, a leading indicator of cargo demand, and world trade are shrinking in all markets, except the US. Global goods trade has continued to decline in 2022, with China’s economy growing slowly due to lockdowns and other factors. They have brought the world’s largest port, Shanghai, to a grinding halt. Supply chain disruptions due to the Russia-Ukraine war are also adding to the downward pressure on trade.

IN BRIEF

■ International capacity decreased slightly in April compared to March. Asia experienced the largest decrease in capacity.

Global CTKs seasonally adjusted (SA)

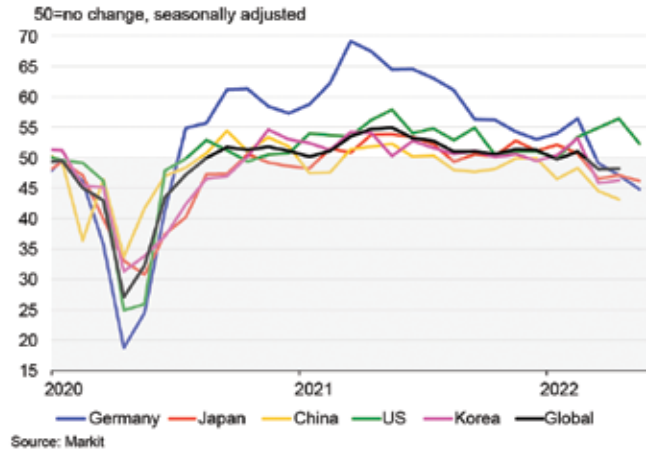


QUICK BYTE New export orders, an indicator of cargo demand, and world trade are shrinking in all markets

Growth in global goods trade and CTKs



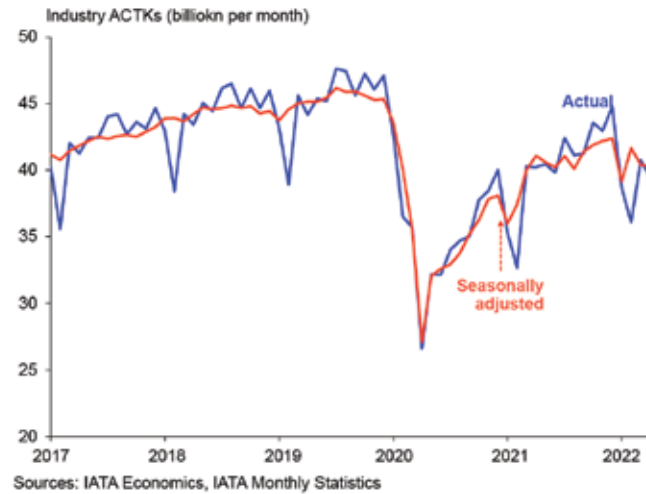
New export order manufacturing PMIs



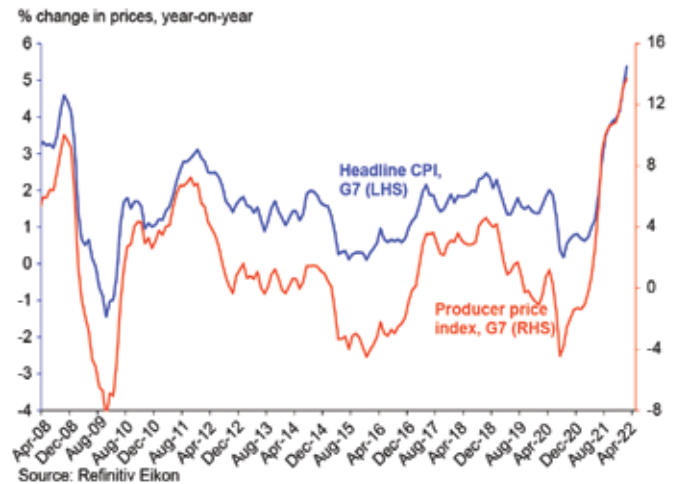
CTK growth versus global new export orders



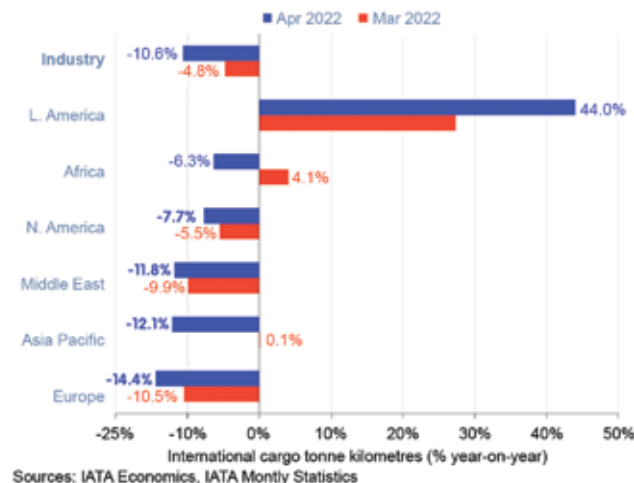
ACTK levels, actual and seasonally adjusted



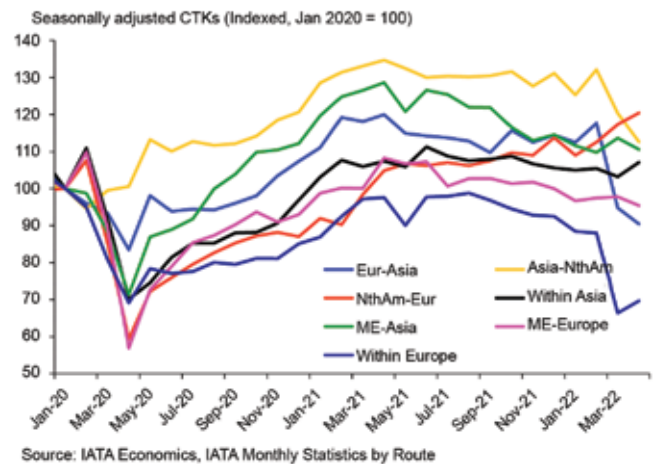
G7 headline CPI and PPI inflation



Int'l CTK growth (airline region of registration)



Seasonally adjusted CTGs by route area





Brussels Airport

Global Green Airports back sustainability

For achieving sustainable transformation goals, global airports need to adopt concrete green transport, architecture plans, implement hybrid model, utilise green and non-green resources in order to facilitate smooth business operations in line with United Nations Sustainable Development Goals.

 CT Bureau

COVID-19 has proved to be a blessing in disguise for the global air cargo sector as it accelerated the need for sustainability to achieve



Sridhar L
Head, Sustainability, Bangalore
International Airport Limited



Arnaud Feist
CEO
Brussels Airport Company

growth. The ongoing pandemic has made stakeholders realize the need to preserve the environment to eliminate, minimize, or compensate for environment and the industry's commitment to reduce its environmental footprint through decarbonization and waste reduction programs.

In the last few years, airports worldwide, in line with the United Nations Sustainable Development Goals 2030, have taken various groundbreaking initiatives.

Arnaud Feist, CEO, Brussels Airport Company said, "Until 2026, 30 projects will be

tested, and if proven successful, they will be rolled out. These projects include electrification, fuelling of taxiing, ground handling equipment, production, and promoting sustainable aviation fuel (SAF) through an on-site blending installation to increase the use of renewable energy. The project plans to realize a fully digital green lane by creating a new application linked to BRU-cloud, including digitizing airside processes by increasing efficiencies (reducing CO2 emissions)."

Aiming to become net zero carbon by 2050, Feist said, "We are pushing for electri-

fication of existing heating systems at Brussels Airport. New energy-efficient buildings/warehouses will be constructed with gas-free heating system. New buildings will be heated by heat pumps, wherever supported by geothermal energy. The BAC is addressing the need for green energy supply by looking into installing additional solar panels to ensure 100 per cent green energy supply.”



Kempegowda International Airport

Delhi International Airport Limited (DIAL) is all set to become a Net Zero Carbon Emission Airport by 2030, well ahead of the IPCC’s 2050 target.

Sridhar. L, Head, Sustainability, Bangalore International Airport Limited (BIAL) informed, “We have

tied-up with the stakeholders to address environmental sustainability, economic stability, and social responsibility, among others.

The entire campus is now water positive and become energy neutral. We have also strived to re-

store the past glory of ‘Devanahalli’ pomello, a citrus fruit of the region. We also deployed smart automatic irrigation system to manage the landscape on our campus. Rooftop solar panels and an off-site PPA were also initiated for wind and solar energy.” 🌞

Employees are pushing for electrification of existing heating systems at Brussels Airport

Qatar Cargo’s new freighters to hike capacity

e-commerce and air freight as an omnichannel are the major trends reshaping the future of air cargo industry, says **Guillaume Halleux**, Chief Officer, Cargo, Qatar Airways Cargo, while sharing his investment plans for pharma logistics and cold chain facilities.

 CTME Bureau

Headquartered in Doha, Qatar Airways Cargo announced its plans to achieve sustainability and profitability in the next few years by acquiring the latest Boeing

777-8 freighters, equipped with superior and innovative features. “It will also help us increase our capacity and

add new destinations, while giving us an edge on the charter business front,” said Guillaume Halleux, Chief Officer, Cargo.

The carrier is investing in a brand new Cargo Terminal 2 with an extra capacity of

3.4 million tonne. This cargo facility of the future will be a safe and smart facility relying heavily on technology and

automation for its material handling and will offer faster storage and retrieval and cargo processing.

“With this, we will be able to offer shorter linkage for the demand of transit cargo. This building will be built on Leadership in Energy and Environmental Design rating framework, widely used green building rating system. In line with our commitment to security of cargo and crew, we will be replacing our fleet of over 10,000 ULDs over the next five years with Safran Cabin’s Fire-Resistant Containers,” added Halleux. 🌞

Qatar Cargo will acquire the latest Boeing 777-8 freighters to hike its capacity and add new destinations




Guillaume Halleux
Chief Officer Cargo
Qatar Airways Cargo

777-8 freighters, equipped with superior and innovative features. “It will also help us increase our capacity and

3.4 million tonne. This cargo facility of the future will be a safe and smart facility relying heavily on technology and

‘Air cargo demand will increase **global capacity**’

Despite COVID-19, Etihad Cargo remained at forefront and worked to keep key trade lanes active. The carrier currently services 72 network destinations across Middle East, Asia, Europe, Africa, Australia, and the Americas, says **Tim Isik**, Vice President.

 CT Bureau

Now that cargo ops are coming back to pre-COVID-19 level, how is Etihad Cargo gearing up to meet the demand and 100 per cent capacity utilisation?

As cargo operations are returning to normal levels, Etihad Cargo has been working with partners and customers to address clients' specific needs and allocate the capacity. This has resulted in a record tonnage of 729,000 tonnes in 2021. The Middle East's cargo sector is perhaps less impacted than in other regions across the world, and we have worked to ensure keep key trade lanes active, already exceeding our pre-COVID-19 network.

Currently, we service 72 network destinations across the Middle East, Asia, Europe, Africa, Australia, and the

Americas. Our active fleet of 65 aircraft operates 430 weekly rotations and hundreds of annual charter flights service non-network destinations. For remainder of 2022, we believe the demand for air cargo will continue albeit with a controlled global capacity as passenger loads continue to increase. We have signed an LoI with Airbus for five A350 freighters and are exploring options to meet the customer demands. Apart from our existing fleet, more 787s will join the fleet this year. Extra capacity through the complete conversion of Boeing 777s is another opportunity.

Tell us about the new freighters launched or routes initiated for cargo ops, following resumption of air services globally?

Etihad Cargo has recovered 100 per cent. As services are continuing to resume global-

ly, we will increase our services to key destinations in summer months and increase the number of flights across Asia, Africa, and Europe. To meet the increased demand, we will operate our Boeing 777 freighters with flights across Chicago, Dhaka, Frankfurt, Hanoi, Ho Chi Minh City, Hong Kong, Johannesburg, Kenya, Milan, Riyadh, and Shanghai. We will continue to focus on our existing network and provide market-leading services, including charters.

Share the digital and modern infrastructure for storage, handling, and transportation of all types of cargo?

From our hub in Abu Dhabi, Etihad Cargo supports global operations with a dedicated team monitoring the status of all shipments transported in and out of the UAE, and tracking cargo until it reaches its destination through our



Tim Isik
Vice President
Etihad Cargo



Cargo Control Centre. We also have a team dedicated for our cool chain products—FreshForward and PharmaLife, SkyStables and LiveAnimals, FlightValet, FlyCulture and SafeGuard and AirMail. The appointment of product managers demonstrates our commitment to provide good services to our customers and partners. In the next few months, we will be launching a new cool chain facility at Abu Dhabi airport. We also collaborated with Abu Dhabi Airports Company (ADAC), Brussels Airport Company and Pharma.Aero. Led by the Department of Health, Abu Dhabi, the regulator of Abu Dhabi's Department of Health, to set up a fully compliant origin-to-destination pharmaceutical air corridor between Abu Dhabi airport and Brussels Airport.

As services are continuing to restart globally, we will increase our services to key destinations in summer

How would you rate cargo infrastructure in the UAE? Does it support the airline's plans to move cargo efficiently, especially pharma products and COVID-19 vaccines?
The HOPE Consortium continues to provide vaccine solutions globally. The Abu Dhabi hub facilitates transportation of life-saving medication through dedicated cool rooms and storage facilities. The airline holds a CEIV Pharma certification. Etihad Cargo has also devel-



oped 1,330 IATA CEIV Pharma and GDP certified trade lanes. Driven largely by a demand for both CRT (+15°C to +25°C) and COL (+2°C to +8°C) segments, PharmaLife, our award-winning pharmaceutical shipment solution, achieved an 85 per cent increase in revenue in 2021.

To meet the surging demand, the HOPE Consortium in collaboration with Abu Dhabi's Department of Health, Abu Dhabi Ports Group, Rafed and SkyCell, has created a large cool storage having a capacity to store up to 18 billion vaccine doses.

Since its establishment, the HOPE Consortium has expanded its offering through major freight forwarders, enabling the safe and effective delivery of vaccine doses under cold and ultra-cold conditions between transportation hubs, warehouses, medical facilities and other final destinations. Also it set

up the first pharma corridor with Belgium to support growing demand. We have obtained UAE General Civil Aviation Authority approval to expand dry-ice transportation across its Boeing Dreamliner and Boeing 777 fleet, which increased our ability to handle vaccines that need to be stored between -70°C and -18°C.

What are your plans or projects in the pipeline?


We are planning to develop and launch airline-specific passive temperature-controlled solution for the transportation of life-saving drugs, vaccines, and high-value pharmaceuticals. Additional features will be added to the online booking portal of the carrier in the coming months. Etihad Cargo will soon be announcing more exciting projects and partnerships that will further cement Etihad Cargo's position as the air cargo partner of choice. 🚚

HIGHLIGHTS

- We have signed an LoI with Airbus for 5 A350 freighters and are exploring other options as well.
- The first pharma product corridor has been set up with Belgium.
- We increased our ability to handle vaccines that need to be stored between -70°C and -18°C.
- More features will be added to the carrier's online booking portal.

Minimizing dwell time key to handle perishables

Cent per cent digitalisation formed core of Hong Kong International Airport's business, which enabled the operator to move cargo worldwide. **Wilson Kwong**, Chief Executive, Hactl says automated operations helped airport survive and create value for clients in trying times.

 CT Bureau

How are your business operations shaping up now in the new normal scenario?

COVID-19 made the Hactl operations more efficient, and ensure business continuity in extreme situations. Key measures included strengthening our IT resources, supporting WFM, while maintaining data security; digitalisation of paper-based processes to eliminate the need for physical presence, meetings and signoffs, and the opening of our new Integrated Hactl Control Centre (iHCC) to centralize management of our operations; optimize resource deployment to cope with unexpected workload peaks;

and enable swift emergency responses. Although 2022 has started slowly due to the world economic factors, we handled 19 per cent of additional cargo in 2021 than in 2019 with a slightly reduced workforce.

How is Hactl preparing to meet the demand for cargo handling? Share with us the growth strategies adopted?

Hactl's sophisticated degree of automation, its IATA CEIV-accredited pharma and perishable facilities, and the efficiencies delivered by iHCC, all combine to ensure that the Hactl provides careful handling services as per demands of the pharma industry. While capacity remains an issue on some routes, our skilled

workforce is adept at utilizing every pallet and container to its maximum capacity, thereby helping to ease the overall problems.

Please throw light on the latest physical and digital infrastructure at the Hactl for handling a variety of cargo?

Our fully automated Container Storage System (CSS) and Box Storage System (BSS), which accommodate 3,500 ULDs, and 10,000 stillages for loose cargo, form the core of business.

These are controlled by in-house-developed software, and interact with our COSAC-Plus cargo management system, connected to our handling workforce via mobile



Wilson Kwong
Chief Executive
Hong Kong Air Cargo Terminals Limited



devices to send instructions and receive data on the fly. COSAC-Plus also makes the Hong Kong air cargo community and customs, and customer airlines have access to real-time data. Mobile apps enable freight agents to pre-alert the arrival of their vehicles and book handling slots. On the ramp, new paperless processes facilitate last-minute updates to manifest and load plans, ensuring that cargo flies as booked and flight capacity is optimized. Everything is monitored and controlled by the iHCC.



Please highlight freighter ops at Hactl and the destinations covered worldwide. Where does trade activity with India stand now? What kind of cargo is moved to and fro from India?

In 2021, we handled 34.5 per cent more freighters than in 2019. These freighter services are scheduled and virtually cover every key destination globally. We do not currently handle any Indian freighter operations, but would be happy to do so. Pharma traffic is a small percentage of our total volumes, but important to our customers, and we recognise India's key role in this sector. It is an area of development for us.

Do you have plans to expand your network in India? How do you think of India as an investment destination?

Our current agenda is centred around Hong Kong as it leverages the new capacity provided by the third runway. But we remain alert to all opportunities, and would welcome any meaningful approach from an Indian organisation. We have a lot of skillsets and resource in a bid to share with like-minded parties.

Share with us contingency plans adopted to deal with any future disruptions?

The iHCC is the core of our response mechanism for any future emergencies, for example the ongoing COVID-19, but our entire operation is set up for business continuity for whatever emergencies may arise. This includes dual IT systems with remote data storage. Hactl is now more resilient than ever.

With passenger ops gaining momentum, do you think 'freighters' will survive?

'Freighters' were a quick fix solution for the distribution of urgent cargo such as PPE during early days of COVID-19. Loading cargo in passenger cabins is a labour-intensive, expensive and tedious process. It will not survive unless capacity once again becomes more important than cost.

Sustainability is the only way forward for the air cargo industry. Please share initiatives taken in this regard?

Hactl's sustainability programme—Green Terminal—aims at creating the world's most eco-friendly handling operation. Several of our major achievements include eradicating single-use plastic, recycling wood and paper, and generating green electricity from our giant rooftop solar farm.

What are challenges you faced, while transporting perishable goods globally?

The key to handle perishable products is minimizing the dwell time between arrival of the aircraft and hand-out to the customers; we have achieved this by dedicated and accredited procedures, priority handling, temperature-controlled storage and working areas, among others.

Any upcoming expansion plans in pipeline?

We are implementing a new resource-tracking system for our ground support equipment fleet and will announce the details in due course. 🚚

Loading cargo in passenger cabins is slow, and expensive. It won't survive unless capacity again becomes more important than cost


LOGISTICS FACTS

■ Although 2022 started slowly due to economic factors, we handled 19% additional cargo in 2021 than in 2019 with a reduced workforce.



Preparing to lower carbon emissions

American Airlines, with new facilities to store and move cargo, is all geared up to meet rising demand. Seamless connectivity, transparency in pricing and capacity will be crucial areas in 2022, says **Jessica Tyler**, President, Cargo & Vice President, Operations, Innovation & Delivery.

 Ritika Arora Bhola

How is American Airlines gearing up to meet the increased demand and cent per cent capacity utilisation?

As an airline, we are moving forward to meet demand from passengers and cargo customers. Our network offers the broadest reach in the industry, and we can connect with the customers across the world. While the passenger demand has remained low, cargo-only programme was a success during COVID-19. But our cargo-only

flights have been reduced to make way for the full return of our passenger services. With all our aircraft in the air, this means more opportunities for the cargo customers to take full advantage of the breadth of our network.

Throw light on the new freighters launched or routes initiated for both cargo and pax ops following resumption of air services?

In partnership with Qatar Airways, our New York to Doha flight will begin in June, allowing our customers to reach

the Middle East and connect to the African continent. We are also extending transatlantic services from Philadelphia to Athens; Chicago to Barcelona and Dallas Fort Worth International Airport (DFW) to both Dublin and Madrid. We are also increasing flights from Miami to Buenos Aires, which will operate twice daily from this summer along with expanded daily service from DFW.

Our wide-bodied aircraft will focus on long-haul international routes this summer,

NEW ENTRANTS

■ The New York to Doha flight will begin in June in tie-up with Qatar Airways allowing our customers to reach the Middle East.

which is great news for cargo. With more fuel-efficient, wide-bodied aircraft on order, we have a lot of growth, new air routes, and connectivity options for customers ahead of us.

Could you elaborate on the strategies devised to enhance the company's operations, business and network?

I think we learnt in the ongoing pandemic that creativity and adaptability alone prevail above all else when it comes to making rapid progress. Partnerships, digitization and staying close to our customers' changing needs will be the guidepost for us as we evolve our operations. This year, we are focused on moving in the direction of real-time data, seamless con-



resources to make their experiences with us as easy as possible. We strive for excellence in handling and procedures for our products and facilities, exemplified by our

to calculate emissions, manage their own carbon footprint through a partnership with Cool Effect. We believe it is critical to take responsibility as a company and take action at an individual level with our customers. Although the industry has made rapid progress over the years, we still have a long way to go. It is a daily commitment to uncover efficiencies and greener best practices, doing our best to care for this world and the generations to come.



Jessica Tyler
*President, Cargo & Vice President
Operations Innovation & Delivery,
American Airlines*

The brands you interact with do what they do better. The safety of our team and customers comes first and our business comes second

nectivity, and transparency in pricing and capacity thus making it easier for customers to do business with us and better equip our team so that they can serve our customers well.

Share with us digital infra for storage, handling, and transportation of cold chain products and bulk cargo?

We offer a variety of products to the customers to tailor the handling of shipments to their needs. From the launch of our re-branded pet programme, American PetEmbark, to our recently announced Life Sciences and Healthcare dedicated product suite, we are now looking at how to improve products, and offer the customers more

CEIV Pharma certification in DFW, PHL, and MIA with more stations this year.

Sustainability and digitization are the buzzwords in air cargo sector. Share with us the initiatives taken in this regard?

Our mission is to increase fuel efficiency, reduce greenhouse gas emissions and plan low-carbon future. We are the first US airline with a clear path to net zero carbon emissions by 2050, and committed to develop a science-based target by 2035. To reach this goal, we have invested in newer, fuel-efficient aircraft and sustainable fuel, among others. In 2020, we had introduced a programme for customers

Apart from a rise in freight rates and restricted ocean trade, what other blockages is the industry facing of late?

The capacity crunch the industry presently is experiencing due to the delayed return in long haul international passenger travel and infrastructural challenges at airports and other modes of cargo experience bottlenecks at ports and borders for a variety of reasons. Entry restrictions for the crew and passengers have been streamlined and are travel-friendly, which is important to rebuilding international networks. 🌍

AT A GLANCE

- While the passenger demand has remained low, cargo-only programme was a success during Covid.



dnata invests heavily to create facilities at EBL

dnata is creating cargo and bus maintenance facilities at Erbil airport in Iraq. It also plans to construct 16,000 m² cargo warehouse, which is likely to open in 2023. The warehouse would be capable of processing 10,000 tonnes of perishables annually.

 CTME Bureau

dnata, a leading global air and travel services provider, has announced significant expansion of its operations in Erbil

Our investment will help us expand our operations in Erbil as demand for safe cargo services is on the rise across the region

airport, Iraq. The company opened a new, advanced cool chain facility and a bus maintenance facility for its state of the art bus fleet at Erbil International Airport (EBL), which represents an investment of US\$ 3.5 million. The company has announced that it would invest an additional US\$ 14 million and add 16,000 m² cargo warehouse space to its infrastructure in Iraq.

The three new facilities will create up to 100 local jobs with dnata. dnata's new cool chain facility enables its cargo team to offer an uncompromised chilled and frozen storage and cool chain product to its airline customers at EBL, catering to product categories including fresh fruit, meat and pharmaceuticals. The facility, capable of processing 10,000 tonne of perishables per annum,



was designed and built with flexibility and unique product handling requirements in mind, taking advantage of the latest cold storage technologies. The new bus maintenance facility was designed to maintain the fleet of eight passenger apron buses and 10 transportation buses operated at EBL. "It will ensure continuous improvements in the safe and productive maintenance of the EBL's bus fleet, supporting smooth transportation for passengers, crew and staff," Alwyn-Jones said.

dnata's new cargo warehouse, likely to open in 2023, will enhance the company's cargo offering in Iraq. It will not only be capable of processing 100,000 tonnes of cargo, with a special focus on pharma and other cool chain commodities, annually. The facility will be equipped with the lat-

est technologies, including environmentally-sustainable features such as water harvesting, low energy lighting and an all-electric forklift fleet.

dnata has recently announced that it successfully implemented its advanced 'OneCargo' system, digitizing processes and maximising efficiencies across its cargo operations in Iraq. OneCargo automates key business and operational functions, including safety and quality monitoring, reporting and ULD management, with an integrated, cloud-based platform.

AI-driven tools and analytics provide enhanced visibility on sales and business performance, allowing customers to match real-time demand with available capacity for

maximum profitability. OneCargo eliminates all redundancies and manual check sheets, improving operational efficiency. dnata provides ground handling, cargo, catering and retail services at 120 airports in 19 countries. Currently, it provides passenger, ground and cargo services to 25 airlines in Erbil. In 2021, the company assisted more than 1.2 million passengers and handled 8,200 flights and 20,000 tonnes of cargo in Iraq.

In recent years, dnata has invested in new cargo facilities in London and Manchester, Karachi and Lahore, and extra cargo capacity and infra in Brussels, Sydney and Toronto. Also, it has announced that the company would invest €200 million in its operations and advanced cargo facility in Amsterdam (Netherlands). 🇳🇱

IN A NUTSHELL

- dnata opened a new, advanced cool chain facility and a bus maintenance facility at Erbil airport in Iraq.
- Its new cool chain facility offers frozen storage and cool chain products to its airline customers at EBL..

Etihad Cargo launches extra capacity flights

During seasonal schedule, cargo and logistics division of Etihad Cargo introduces additional belly capacity flights on key routes. The cargo shifted during the season will benefit from Etihad Cargo's road feeder service in the USA, Europe and Asia.



Martin Drew
Senior Vice President – Global Sales & Cargo
Etihad Aviation Group

 CTME Bureau

Etihad Cargo, the cargo and logistics arm of Etihad Aviation Group provided additional belly capacity to key destinations across Asia, Africa and Europe in the summer months.

Since its inception in 2004, Etihad Cargo has grown rapidly to become one of the leading air cargo carriers in the world, offering customers a range of cargo products and services to five major continents.

Its hub in Abu Dhabi is strategically located at the centre of the world's busiest trade lanes, providing an integral link between Asia, Europe, North America, Australia and Africa.

From July, Etihad Cargo will continue to operate its Boeing 777 freighter network with flights across Chicago, Dhaka, Frankfurt, Hanoi, Ho Chi Minh City, Hong Kong, Johannesburg, Kenya, Milan, Riyadh, Saigon and Shanghai.

The carrier will also benefit from additional passenger flights—Boeing 787 and Airbus 350—with 35 direct flights to Heathrow, seven direct flights to Bangkok and five flights to Bangkok via

Phuket. Etihad will offer daily flights to Dublin, Singapore and Kuala Lumpur. More weekly flights to Barcelona, Brussels, Johannesburg, Madrid, Tokyo and Vienna have been added to the carrier's summer schedule.

Apart from the general cargo, Etihad Cargo offers a wide range of specialty products including live animals, dangerous goods, valuables and vulnerables, personal effects and cold chain products (the latter holding International Air Transport Association's stringent Centre of Excellence for Independent Validators certification for Pharmaceutical and Perishables Logistics as well as Live Animals Logistics). 🇸🇦

The company's footprint spans across three major trading regions, including Europe, Asia and North America



Qatar Cargo transports 3 mn tonnes of air freight

It recorded a tonnage growth of 272,975 tonnes in chargeable weight, up by 10% in same period in previous year, Qatar Airways Cargo stated in its annual report for financial year 2021-22. It maintained its position as the world's leading air cargo carrier throughout the fiscal.



 CTME Bureau

Qatar Airways Cargo has transported more than 3 million tonne of air freight globally, accounting for 7.99 per cent share in the global market in fiscal 2021-22. The carrier stated in its annual report for 2021-22, "This represents a tonnage growth of

272,975 tonne in chargeable weight, up by 10 per cent of the same period in the previous year." Serving more than 65 dedicated freighter destinations and over 140 belly-hold passenger destinations worldwide, the carrier mirrored its strong performance from 2020-2021, operating a maximum of 155 flights per day at its peak in

June 2021, said a report. It noted Qatar Airways Cargo maintained its position as the world's leading air cargo carrier throughout the financial year, forging ahead with a strategic focus on growth, sustainability and digitalisation, and supporting the continuity of global trade, despite the ongoing market challenges. 🇪🇦

LOGISTICS FACTS

■ Qatar Airways Cargo forged ahead with focus on growth, sustainability and digitization, and supported continuity of global trade.

New tarmac lighting tech launched in AUH

Abu Dhabi airport has launched an airfield guidance and control systems that illuminates runways, while taking off or landing at night or in low visibility conditions such as dense fog to improve situational awareness of pilots and tower control staff.

 CTME Bureau

Abu Dhabi International Airport (AUH) recently introduced a sophisticated guidance system that allows pilots to take off and land under low visibility conditions, which are quite dangerous.


Said to be the first of its kind in the Middle East, the A-SMGCS Level 4 is the ADB SAFEGATE's latest technology to offer its passengers enhanced safety, efficiency and sustainability for a seamless travel journey.

Shareef Hashim Al Hashmi, Chief Executive Officer (CEO), Abu Dhabi

International Airport said, "The AUH is the gateway to Abu Dhabi. We have taken our responsibility seriously and, deployed leading edge systems in a bid to improve operational resilience, customer convenience and drive traffic growth, while limiting our impact on the environment."

Al Hashmi further added that the advanced guidance control system does it all and, "we are thrilled to introduce it with our valued partners". The latest technology is not only for the benefit of passengers, but is also utilised to illuminate airport runways at night or in

low visibility conditions such as dense fog in order to ensure that the pilots could easily identify the runway, take off and touchdown or see any potential obstructions on the airfield.

The new airfield guidance and control systems, which has been designed by the ADB SAFEGATE company, enables conflict resolution and automatic planning and guidance under all kinds of weather conditions. The new lighting and guidance control system also improves the situational awareness of the pilots as well as the tower control employees. 

Said to be the most latest in the Middle East, the new guidance system gives passengers a seamless travel journey



Glimpses of **International Airport Show** in Dubai

International Airport Show, which opened in Dubai recently, brought together key decision-makers, suppliers and manufacturers of latest technologies to help air cargo industry overcome the rapid decline in business because of the ongoing pandemic.



‘Despite COVID-19, we expanded our network’

With support to international trade, high-end technologies for contributing to development of sectors, innovative processes in terms of transportation, and creating logistics ecosystem, Turkish Cargo has come a long way, says **Halit Tuncer**, Cargo Director, Turkish Cargo.



 CTME Bureau

Where do trade activities with India stand now? How do you think of India as an investment destination?

The ongoing pandemic has accelerated opportunities for digitalisation of Turkish Cargo. We gained more market share during 2020-2021. Despite COVID-19, we not only performed well, but also expanded our operations to Delhi, Mumbai, Hyderabad, Ahmedabad, Chennai, and Bengaluru. We want to introduce more capacity here, retaining our position in terms of cargo tonnage. We received Fastest Growing Cargo Airline



Halit Tuncer
Cargo Director
Turkish Cargo

of the Year Award during the pandemic. We want to continue to grow and expand in the Indian market. As one of the biggest network carriers in the world, India is a key market for us, for sure.

Please elaborate on the Indian cities you have covered till now?

At present, we operate three flights to Bengaluru, four to Chennai, five to Delhi, three to Hyderabad, four to Mumbai, and two to Ahmedabad and more than 20 freighters every week. We are focusing on increasing the frequency to cities that we presently serve in India. We have also plans to bring more stations under our

ambit in the coming months. Hopefully by this year-end or the next year, we will have more freighters joining our fleet.

Please let us know about digital/physical infra for storage, handling, and ferrying all types of cargo at Smartist?

Smartist is one of the world's advanced cargo facility. Most warehousing equipment is AI-based, temperature-controlled and electrical. We try to avoid the fuel and use electric-powered vehicles. We have introduced AI and other tech in terms of storage of the ULDs and pharma which is the focal point for India. 🇮🇵

What are the top destinations in logistics?

As per Airport Technology Analysis, COVID-19 caused overall Greenfield FDI project numbers to decline by 17.4% in 2020. Most sectors were impacted. Companies were also worried about the road ahead. Investment in logistics sector, increased as e-commerce gained impetus.

T CTME Bureau

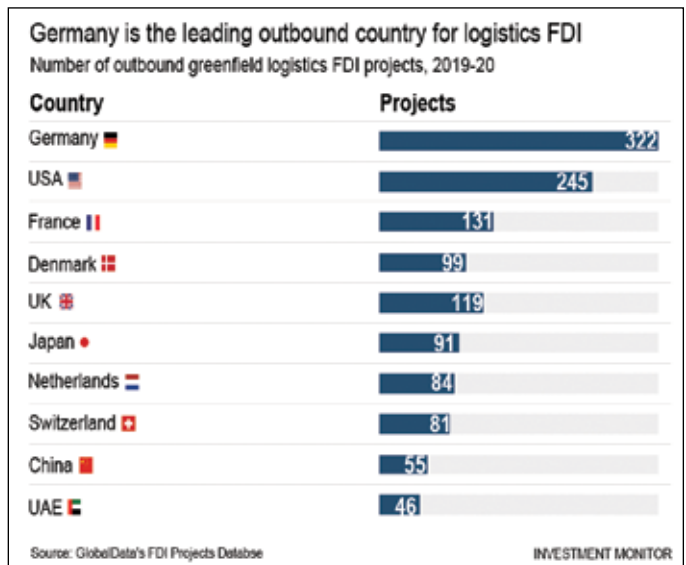
The Airport Technologies database shows there were 926 projects in logistics in 2020, before the pandemic struck, up from 830 the year before.

Out of the 1,756 logistics projects tracked over this two-year period, the majority (79.3 per cent) were new projects and the rest were expansion projects. Western Europe was the leading region when it came to attracting foreign direct investment (FDI) projects in logistics in 2019 and 2020, with 38.8 per cent of all projects announced or opened globally.

Investments in Central and Eastern Europe and the Com-

monwealth of Independent States saw the largest growth in logistics projects. Greenfield projects rose by 42.4 per cent in the region in 2020. The region overtook Asia-Pacific as the second-largest destination region in 2020.

Germany overtook the USA to become the leading destination country for logistics FDI in 2020. It received 98 inbound logistics projects, significantly more than the USA (64 per cent). Only Poland exhibited stronger growth in logistics FDI than Germany. Investments into Poland almost doubled (97 per cent) between 2019 and 2020. FedEx is the biggest investors in the logistics industry in 2020. Amazon announced nine FDI projects in Germany in 2020. The US-

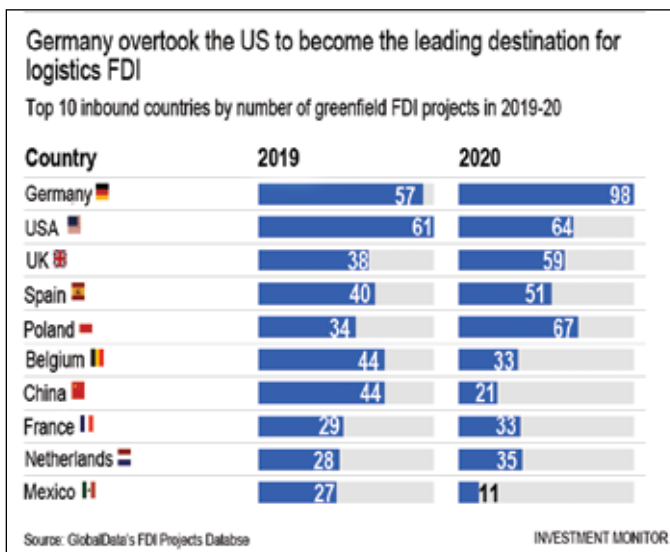


based e-commerce company was focused on building logistics and distribution centres across Germany, creating more than 1,000 jobs.

Amazon Air, which transports Amazon packages, opened a new air cargo facility at Leipzig/Halle Airport in Schkeuditz. The 20,000m² facility adds an additional connection within Amazon's fulfilment network in Europe. The facility created 200 jobs and began to support customer deliveries with two daily flights in November 2020. Denmark-based DSV acquired Panalpina World Transport in 2019, creating a new holding firm, DSV Panalpina. The new entity announced many investments in Germany in 2020.

BOILING DOWN

- Germany overtook the USA to become the leading destination country for logistics FDI in 2020.
- Poland grew in logistics FDI against Germany. Investments into Poland doubled from 2019 to 2020.
- Amazon Air, which ferries Amazon packages, opened a new air cargo facility in Schkeuditz.





‘UAE has technology to transport perishables’

People live in time-conscious world that seems to be shrinking when it comes to moving cargo from one continent to another, says **Praveen Chandrasen**, MD, Kay’s Worldwide Logistics. With access to most distant corners of globe, it is vital that sensitive material is transported in quickest time possible and safely, he adds.

 CTME Bureau

Kay’s Worldwide Logistics (KWL) LLC is the UAE’s leading independent provider for logistics solutions. It is a member of the National Association of Freight & Logistics, Dubai (NAFL). The transportation of all goods, be they dangerous and hazardous materials, are carried out subject to NAFL standard trading conditions. Airfreight till date is the fastest method of transporting goods from one point to another as quickly as possible. After careful analysis of all possible options of air freight, it remains one of the most preferred

means to transfer goods and commodities, Praveen Chandrasen, Managing Director, KWL said. **CARGO talk** caught up with Chandrasen, who is also an Executive Board Member, National Association of Freight and Logistics (NAFL) and has four decades of air freight experience. He gave his insights about his foray in this air cargo industry.

Please tell us about how you became a force to reckon with in the air freight industry?

My success comes from promoting and networking with international and local forwarding companies, freight associations in other countries. I

started my career in 1978 with Cargolux Airlines, Freighter Ramp Operations. The next year, I was with with Air France Cargo, involving basic cargo operations such as acceptance of cargo, weight volume checks labelling/palletization and loading the freight on to the aircraft.

I was assigned to handle B747 freighter aircrafts, loading/unloading for a few years. There was a vacancy in Cargo Sales, which I applied for, and soon found myself at a position here. Then onwards, there was no looking back. I was a sales representative at first and got promot-

My success comes from promoting and networking with international and local forwarding companies



ed to sales manager for the Gulf region. In May 2015, I worked with Air France and KLM as Regional Commercial Manager, Middle East, and then took over as MD at the KWL. Encouraged by my peers, I stood for the Executive Board elections at NAFL in November 2015 and have been on the board ever since. I presently head the Air Freight Sub-committee looking after the Handling aspects IATA, DGR and Multimodal Sea-Air and Air Freight training programs.

As NAFL Executive Board Member, what are some of the key developments made by the group in the GCC?

Like any industry, we have had to face many challenges due to the ongoing pandemic. Despite this, we have launched many new air freight initiatives along with our stakeholders. We also promoted E-AWB, DGR awareness programs, interface of IATA and was associated with FIATA and working with the Air Freight Institute (AFI of FIATA). The International Federation of Freight Forwarders' Associations (FIATA) is a non-govern-

mental, membership-based organization representing freight forwarders in some 150 countries.

What are your thoughts on how air freight logistics in Saudi Arabia, Bahrain, Qatar and Kuwait are different or similar to the UAE?

These countries have airlines with the latest fleet of aircraft, especially the freighter aircraft. They also possess good air to air connectivity. The airlines have extremely ambitious plans and are expected to have a similar airfreight presence in the region.

How would you encourage one trying to join the logistics industry?

Logistics today is a career by itself and an integral part of the global supply chain. With the advancements in terms of technology and an online working environment, online platforms such as Dubai Trade, Calogi, IATA Cass offer ease in working. I see more and more enthusiastic youth choosing this field. The day to day challenges still remain, but the energy invested is worth it.

The life cycle of an air freight shipment—from a query to the quote, to the end invoicing of the shipment flown to the customer—can be as fast as three to four days, as compared to other surface transport modes. Multitasking and putting one's academic qualifications to work is yet another reason why I would encourage youngsters into this field.

How are some perishable goods being transported in the UAE's northern emirates such as Ras al Khaimah, Umm al Quwain and Fujairah etc?

The UAE is known to deploy latest technology in importing/transporting. Transport-



Praveen Chandrasen, *Managing Director, Kay's Worldwide Logistics*

ing temperature-controlled shipments is done with utmost ease and precision. Airports/warehouses/vehicles are all fitted with temperature-monitoring devices. Cold stores of the supermarket chains are all over the United Arab Emirates (UAE), hence all businesses are carried out as usual even with such sensitive commoditiesw.

We offer services for emergency global shipments with a Time Critical/AOG service dedicated to business areas where emergency management is highly important, such as automobile sector and aeronautical sector. Each request is analyzed individually. 🚚

FACTFILE

- 8 million international express shipments per year.
- 224 destinations worldwide
- 1,200 offices worldwide
- Over 8,500 employees worldwide



Praveen Chandrasen conducting an event with IATA

AFZ warehouses get LEED gold certification

Eco-friendly zone warehouses in Ajman Free Zone (AFZ) have received the Leadership in Energy and Environmental Design gold certification after fulfilling all requirements as prescribed within rating system as created and maintained by United States Green Building Council.

 CTME Bureau


The criteria for achieving the LEED certification are based on factors such as the overall energy consumed, construction methods, and the material and elements used. Receiving this certification represents a significant achievement for AFZ as an organization that regards sustainability as an important priority.

H.E.Eng. Ali AlSuwaidi, Director General, AFZ, said, “We are proud to have secured the LEED gold certification. This achievement is given for more than just implementing sustainable practices. As part of our sustainable development strategies, we use advanced tools at our warehouses, design them to slash power consumption, minimize carbon emissions,

and implement best sustainable practices to improve working conditions for the people.” He added, “The UAE has viewed climate protection as a topic of significance, and our SDGs are tailored to complement UAE climate change strategy to achieve net-zero emissions by 2050.”

Till date, the AFZ warehouses made rapid strides in the sustainable development mission. The zone has achieved 33 per cent reduction in annual energy costs, 100 per cent reduction in total irrigation water consumption, and 40 per cent reduction in annual water usage through efficient water fixtures.

Besides utilizing eco-friendly materials for construction—20 per cent of total materials used have recycled content, and 20 per cent of the total material has been procured regionally.

Solar PV panels were installed on the roof of all buildings for onsite energy generation and to reduce dependency on the grid. Through smart technology and efficient mechanical systems, the buildings provide an improved Indoor Environment Quality (IEQ). 

Receiving this certification is a significant achievement, said H.E.Eng. Ali AlSuwaidi, Director General, AFZ



Courier firms chart new course during COVID-19

With eight million global express shipments per year to over 224 destinations worldwide, Skynet Worldwide Express (SWE) is a force to reckon with. **Ahmed Nabih**, Regional Director, in an interview gave insights into how the company functions.



 CTME Bureau

How has SWE grown as a leading courier company in the UAE? Tell us more about the teams that make packaging a seamless experience for the customers?

Our domestic business has been growing exponentially, especially e-commerce business. Customers either call our call centers to book collection of packages or visit our website and book pack-

ages online. The dispatch team is responsible for dispatching the collections that have been booked. The packages collected are then segregated in appropriate cages based on their specific weight and destinations, prior to being assigned for delivery. Packages that remain undelivered during the delivery schedule are then kept in a separate cage for follow up. Those e-commerce packages that remain undelivered after many attempts are returned

back to the shipper as per the agreed schedule. Apart from following up on pre-paid packages, the dispatch team follows up on all Cash on Delivery (COD) packages, whereby the COD amount for the package is either collected by the courier at the time of delivery or the customer pays for the same on the online payment portal.

Via Skynet, shipments are collected from the customer and forwarded to the

Via Skynet WS, shipments are collected from the customer and forwarded to the final 'consignees' in 200 countries worldwide



final 'consignees' in 200 countries worldwide.

How has this service adapted to the pandemic in the past two years?

The ongoing pandemic has adversely impacted our international business in terms of reduced volumes and, some of the main factors are the long-term closure of airports in many countries and curbs, which have impacted our transit business as well as

our exports and imports to a large extent. To add to this, the subsequent rise in fuel surcharge and airline costs have impacted our overall international business.

Since most of the commercial airlines did not operate regular flights, we were compelled to adjust accordingly thereby increasing the transit times. In this scenario of increase in costs and transit times and reduced volumes,

we too were forced to adapt to the same, which did impact our service.

How do you see the next quarter for Skynet? What is the estimated growth of the company?

We are almost at the end of Q2 2022, and the next quarter definitely appears to be challenging primarily due to the following factors— increase in fuel and living costs, food crisis that we are heading into and the increase of cross border e-commerce packages, especially to expatriates living in the United Arab Emirates (UAE) who send their shipments to their families at their home countries. Nevertheless, in spite of all the obstacles and challenges that may come our way, we foresee our overall growth increase by 20 per cent at least if not more.

Can you please give our readers some knowledge as to how your domestic shipments operate?

Our domestic business has

FACT FILE

- The next quarter appears to be challenging due to rise in fuel and living costs and the rise of cross border e-commerce package.
- Increase in fuel surcharge and airline costs have further impacted our overall international business.
- In spite of the obstacles that may come our way, we foresee our overall growth to increase by 20%, if not more.



Ahmed Nabih, Regional Director, Skynet Worldwide Express



been growing, especially our e-commerce business. Customers either call our call centers to book collection of packages or visit our website and book packages online.

The dispatch team is responsible for dispatching the collections that have been regis-

tered. The packages collected are then segregated in appropriate cages based on their specific areas and weight, before being assigned for delivery. Packages that remain undelivered during the delivery schedule are then kept in a separate cage/s for follow up. The e-commerce packages that are undelivered are then returned to the shipper as per the agreed schedule. Apart from following up on pre-paid packages, the dispatch team follows up on all Cash on Delivery

packages, whereby the COD Amount for the package is either collected by the Courier at the time of delivery or the Customer himself or herself pays for the same on the online payment portal. 📦



A one-stop shop for haulage and logistics

According to Global Market Insights, heavy-duty trucks market size exceeded US\$ 350 billion in 2020 and is likely to grow at a CAGR of over 4% between 2021 and 2027. The rising demand for high-performance mobility solutions for all terrains is driving the market growth.

 CTME Bureau

The heavy transportation and trucking industry witnessed a steady growth over the past few years. Factors adversely affecting the industry include expensive ownership and maintenance costs. Frequent wear and tear of the trucks, especially those related to suspension system and engine owing to mishandling, are impacting the industry. To reduce this frequent maintenance, Original Equipment Manufacturers (OEMs) are inventing new telematics system for trucks for remote health monitoring and diagnosing.

Offering a diversity of vehicles, trailers and equipment, together with a dedicated team of experienced

professionals and drivers, make this UAE-based company popular.

A company that has traversed the business for 40 years is Haul Ways Transport (HWT) LLC. The HWT fleet provides the capacity to cover a variety of general

A one-stop-shop for haulage and logistics, Haul Ways Transport LLC provide Full Truck Load (FTL), Less Than Truck Load (LTL) and Pallet Distribution throughout the UAE and across various regions within the Middle East. “We specialize in the provision of cost-effective, flexible

AT A GLANCE


- Base Year: 2020
- Market Size in 2020: \$ 350 bn
- Forecast Period: 2021 to 2027
- Forecast Period 2021 to 2027 CAGR: 4%
- 2027 Value Projection: \$450 bn
- Segments covered: Class, Fuel, Horsepower

Heavy-duty trucks are gaining traction due to their high carrying capacity and strong suspension system useful in transportation

loads. Salim Khan, its General Manager, said, “Peers attribute a focused mindset of this family run set-up, a continued improvement of business processes and the application of technology, to HWT’s success. I believe that digitalisation will benefit the industry mainly in the form of more efficient logistics. When the trucks, warehouses, customers and vendors are all connected, and when the all the necessary systems and processes are digitalized and artificial intelligence (AI) is put to use, a lot of wastage of fuel can be reduced, generating a competitive advantage for all the stakeholders involved.”

and solutions to small, medium and large enterprises,” informed Khan.

Heavy-duty trucks are gaining traction owing to their high carrying capacity and strong suspension system useful in transportation activities. Majority of construction companies prefer heavy-duty trucks for carrying debris and materials at any terrain for long distances.

These trucks have advanced features, lightweight structure frame, and wider availability thereby increasing their representation worldwide. The company has permission to operate vehicles in Sharjah, Ajman and Abu Dhabi Port. 




Now, **tracking tool** for cross border commerce

Global fintech company, Modifi, rolled out a new open to all free shipment tracking tool for businesses to track and manage shipments seamlessly in one glance and on one platform, says **Nelson Holzner**, CEO and Co-founder.



Nelson Holzner
CEO and Co-founder
Modifi

 CTME Bureau

Tracking shipments can now be done at the click of a mouse. Financial tech company, Modifi, has introduced free, open access features such as shipment tracking and notifications to empower both sellers and buyers gain more control and predictability across their supply chain and make more informed decisions and, improve cross-border logistics and excel at trade planning.

The tool, accessible via the web and mobile through the company's website, helps exporters and importers alike in getting their shipments right, keeping up with constant supply chain disruptions, and accounting for myriad regulations and requirements unique to each location across global commerce. The tool also allows users to seamlessly browse through their past and the ongoing shipment reports in one single view. By uploading their Bill of Lading or

typing in the container ID, the users can have a dekho into their trades and can also be notified about updates, delays and arrivals. "We understand that for exporters and importers, the significance of getting their shipments on time is crucial, especially while keeping up with constant supply chain

The recent update allows users to access precise tracking info through its trading platform free of charge

disruptions and accounting at each location. We have introduced free, open access features such as shipment tracking and notifications to empower both sellers and buyers to gain more control and predictability across

their supply chain," said Sven Brauer, COO and Co-founder, Modifi.

The shipment tracking tool was previously, available for Modifi customers who made use of the company's payment solutions. The recent update allows the users to access precise tracking information and notifications through its trade platform free of charge, practically anytime, anywhere. 🌍



Movements



ETIHAD CARGO UAE

★ **Tim Isik** has been appointed as VP, Commercial, Etihad Cargo, the cargo and logistics arm of Etihad Aviation Group. He will oversee the air carrier's global commercial operations at Etihad Cargo's headquarters in Abu Dhabi. In his new role, Isik will oversee the development and deployment of the carrier's sales strategy and be responsible for further growing Etihad Cargo's strategic relationships, executing sales and marketing plans, and team performance. Isik will report to Martin Drew, Senior VP, Sales & Cargo.



JETTAINER Hong Kong

★ **Stella Wang** has joined Jettainer, the global leader in Unit Load Device (ULD) management services, as Head of Product for lease & fly on April 1, 2022. She will be supervising the development of the ULD expert's leasing business in addition to serving customers in the East Asia region. Wang's job responsibilities include customer services and distribution in East Asia, along with ramping up the lease and fly leasing service. Wang's appointment is a part of the ULD service provider's growth strategy in the Asian region.



BARIG AIR CARGO & LOGISTICS COMMITTEE Europe

★ **Jorge Carretero** of LATAM Cargo has taken over as Chairman, BARIG Air Cargo & Logistics Committee. The cargo division of the Chilean-Brazilian LATAM Airlines Group supports the association in representing the interests of the BARIG airline community. "I am happy Carretero is taking over," BARIG Chairman and ED Michael Hoppe said. Carretero has been working for LATAM Airlines Group for 15 years and is considered an expert in sales and cargo business.



UNITED PARCEL SERVICE America

★ **Ufku Akaltan** has joined United Parcel Service as the President for the Indian Subcontinent, Middle East, and Africa (ISMEA). Akaltan will oversee 70 countries in the Indian Subcontinent, the Middle East, Africa, and Central Asia. In his new role, he will be responsible for promoting growth to help clients take the advantage of cross-border opportunities. Additionally, contributing to the company's environment and sustainability goals of carbon neutrality for global operations by 2050 will be one of his top job responsibilities.



WORLDWIDE FLIGHT SERVICES America

★ **Tom Lynch** has been appointed as Senior VP, Commercial, by the Americas at Worldwide Flight Services. Lynch will oversee the commercial strategy and business development flight services' for its cargo and ground handling operations in North and South America. Lynch's responsibilities include building the company's sales capabilities through training and mentoring, working closely with the operations group, new and existing customers and monitoring current practices to increase revenue and maximizing profitability.



AMERICAN AIRLINES CARGO USA

★ **Emma Oliver** joins American Airlines Cargo as Director Cargo Sales EMEA and APAC. It marked her return to AA's cargo division where she spent four years as senior global accounts manager, followed by a stint leading the EMEA strategy and projects team in the passenger business. She has worked at AA for eight years. Oliver has replaced Tim Isik, who left last month to join Etihad as VP cargo commercial. "She has a track record of hard work and success," said Lisa Oxentine, MD global sales for AA Cargo.

**We are your reliable, safe
and affordable Cargo partner**



(+971) 43 555 013
sales.dubai@rwandair.com



RwandAir
Fly the dream of Africa



NEW SERVICES BY TURKISH CARGO

TURKISH CARGO, THE AIR CARGO BRAND THAT FLIES TO THE MOST DESTINATIONS IN THE WORLD, CONTINUES TO CARRY YOUR BUSINESS INTO THE FUTURE.

TK SMART FOR YOUR GENERAL CARGO SHIPMENTS, **TK PREMIUM** FOR FAST AND PRIVILEGED SERVICE FOR YOUR IMPORTANT SHIPMENTS AND **TK URGENT** FOR YOUR IMMEDIATE SHIPMENTS WITH THE FASTEST DELIVERY TIME IN THE INDUSTRY.



TURKISH CARGO

For more information visit our website.

